Step	Workflow Step	Details	Activity			
1	Auto RNLC	Auto RNLC activity is generated four months (120 days) prior to the expiring month	Auto RNLC			
2	Update <mark>RNLC</mark> activity	Review tasks, determine owners, set start and due dates and updated/attach upon completion of each task a) Establish Account Strategy b) Obtain Renewal Exposures c) Loss Run Spreadsheet d) Obtain Flood Determinations e) Obtain Loss Runs f) Prepare Loss Summary g) Prepare Summary of Insurance h) Prepare Renewal Submission i) Update Certificate Holder List j) Obtain Quotes k) Create Proposal l) Add BI LC Activity	Update RNLC			

Step	Workflow Step	Details	Activity
		Policy Renewal Received	
		a) AE receives renewal policy/declaration page	
		b) Locate client and policy in Epic	
		c) If not downloaded, renew policy (if downloaded all will be accomplished during download process)	
		o Click Actions > Renew	
		o Verify/Change Policy Status as REN	
		o Click Detail	
		o Highlight Policy on the Navigation Panel	Update /
		o Confirm Servicing/Billing detail screens	Close
		o Highlight Line on the Navigation Panel	RNLC
		o Click Line Tab - Confirm	
		o Click Billing Tab - Confirm	
3	AE Receives Automatic Renewal	o Click Servicing Tab - Confirm	
Ü	AL Receives Automatic Renewal	o Click Pr/Br Commissions Tab - Confirm	
		o Click Categories/History Tab - Confirm	
		o Update applications displayed in navigation panel as needed	
		o Click X in Navigation Panel to Exit application detail	
		o In Process Policy Box Appears > Yes, perform action:	
		o Select Issue/Not Issue Policy in the drop down	
		o Click Finish	Update /
		o Issue/Not Issue Policy box opens	Close
		Verify policy #, dates and policy status - update if needed	RNLC
		o Close any open activities	
		o (If incorrect see endorsement workflow to order any needed changes.)	
		o Click Finish	

Step	Workflow Step	Details Detail	Activity
		a) Manually create (F9) BILC activity	
		o Click Policies on the Navigation Panel	
	AE Creates BILC Activity	o Highlight the renewing Policy line	
		o Hit F9 on the keyboard	
		o Choose the appropriate add to drop down > Policy	
4		o Click Continue	Manual
4		o Select BILC under code	BILC
		o Insert appropriate description	
		o Update Follow up/Start date	
		o Insert notes in notes field	
		o Leave activity Open for receipt of signed apps.	
		o Click Finish	
		g) Drag/Drop Policy into BILC activity	
		o Choose activities in the Navigation Panel	
		o Highlight the BILC activity	
5	AE Attaches Renewal DEC to	o Drag and Drop to the highlighted BILC activity	Update
	renewed policy line	o Select Marketing & Renewal Information	BILC
		o Click Finish	
		o If needed leave BILC activity open for invoicing/delivery of policy renewal to client. Close Successful once	
		distributed/invoiced.	
		Issue Proofs of Insurance	
	Carrier binding confirmation is		
6	received, issue proofs of	See Proofs of Insurance Workflows	
	insurance	Carrier Invoice Received	
7		a) Drag/Drop Invoice to BILC Activity o Insert Appropriate Description of Document (eff. Coverage type carrier and binder confirmation	
	Carrier forwards Invoice	o Theret Appropriate Description of Document (eff. Coverage type carrier and binder confirmation o Select appropriate Documents Folder	Update
	Carrier forwards frivoice		BILC
		o Set Follow-up to Accounting	
		o Click Finish	

Step	Workflow Step	Details Details	Activity				
IF NEEDED: Invoice Policy							
8	AE - If Direct Bill	See Billing Workflow					
9	AE - If Agency Bill, Invoice Premiums (Taxes & Fees, If applicable)	See Billing Workflow					
IF NEEDED: Send Policy to Client (Refer to the New Business Workflow)							
10	IF NEEDED: AE Creates Delivery Letter/Send to Client	See New Business Workflow Step 21					